



CAPITAL MARKETS

**MAXIMIZE YOUR ASSETS,
OPTIMISE YOUR INVESTMENTS**

As experts in M&A and real estate transactions, we support you in the sale, acquisition, and enhancement of your commercial assets, as well as for your residential and mixed-use projects, offices, hotels, and more.

**PERSONALISED STRATEGIES FOR
SUCCESSFUL TRANSACTIONS.**

nh0od
NEW LIVING
MOOD

SUPPORT FROM NHOOD'S CAPITAL MARKET SERVICE

For commercial property owners, a solid ownership strategy is essential. The Capital Markets team assists clients in identifying the ideal time to sell, in selecting the most suitable buyer, and in determining the optimal price. We help adapt ownership strategies to market conditions in order to maximize the value of assets.

For investors, our expert Capital Markets team helps identify and structure investment products aligned with their objectives. We ensure funds are invested strategically to safeguard capital and maximise its growth potential. We are also available to facilitate financial partnerships, particularly in joint ventures.

Our commitment: to provide personalised solutions that align with the portfolio strategies and demands of property owners and investors.

NHOOD IS A REAL ESTATE SERVICES COMPANY OPERATING IN 11 EUROPEAN COUNTRIES, RECOGNISED FOR ITS BROAD EXPERTISE AND ABILITY TO OPERATE LOCALLY.



EXPERTISE IN THE EUROPEAN REAL ESTATE MARKET

We combine an in-depth understanding of local trends with an international strategic perspective, giving our clients a unique competitive advantage.



EXPERIENCED TEAM OF PROFESSIONALS

Our experts have extensive experience in complex transactions, ensuring solutions tailored to the demands of each project.



NETWORK OF QUALIFIED INVESTORS

With our network of institutional and private investors, we identify strategic partners to maximize the value of each transaction.



PERSONALISED SUPPORT

Each project receives individualised attention with solutions adapted to the specific needs of our clients.



COMMITTED TO MAXIMIZING ASSET VALUE

Our goal is to secure optimal returns for each investment, taking into consideration financial, legal, and strategic factors.

COMPREHENSIVE SOLUTIONS TO MAXIMISE THE VALUE OF YOUR REAL ESTATE ASSETS



The Capital Markets Team provides strategic support at every stage of real estate transactions. Our expertise covers a wide range of services, from acquisition to sale, including the structuring of complex financing and M&A transactions.



ASSET TRANSACTION

PERSONALISED STRATEGIES FOR SALES AND ACQUISITIONS.

- Development of sales or acquisition strategies aligned with the objectives of our clients.
- Preparation of investment memos and financial models.
- Comprehensive management of the due diligence process and coordination with investors.
- Negotiation of transaction terms and coordination up through closing.

SHARE TRANSACTIONS, MERGERS & ACQUISITIONS (M&A)

STRUCTURING HIGH VALUE OPERATIONS

- In-depth market analysis by geographic area and asset type.
- Advice on debt structuring, fundraising, and establishing strategic partnerships.
- Negotiation of financial and legal terms with support from tax experts and legal advisors.
- Identification of relevant investors and coordination of the sales process.

PERSONALISED SUPPORT AT EVERY STEP

Each project receives personalised attention, from strategy development to finalising the transaction. We aim to provide customised solutions for each client.

RETAIL REFERENCES



FRANCE | 2024 LOUVROIL

Type Strip Mall
Surface area 8.900 m²
Seller Ceetrus
Buyer Iroko



FRANCE | 2024 LE MANS

Type Retail
Surface area N/A
Seller Ceetrus
Buyer VGM



PORTUGAL | 2024 CONTINENTE MONTIJO

Type Hypermarket
Surface area 16.500 m²
Seller Ceetrus
Buyer Fundo VIP



FRANCE | 2023 LOUVROIL CHAUSSEA

Type Retail
Surface area 9.000 m²
Seller Ceetrus
Buyer VGM



FRANCE | 2024 ANNECY

Type Retail Park
Surface area 11.700 m²
Seller Ceetrus
Buyer Groupe Tranchant & Norauto



PORTUGAL | 2023 SINTRA

Type Retail Park
Surface area 20.000 m²
Seller Confidential
Buyer Ceetrus
Acquéreur AM Alpha



FRANCE | 2023 PROMENADE DE FLANDRE SHAREDEEL

Type Retail
Shares 50%
Seller G2AM
Buyer Ceetrus



FRANCE | 2023 BIGNOS

Type Mall
Surface area 2.120 m²
Seller Ceetrus
Buyer Groupe Réaumur



NHOOD CAPITAL MARKETS TRACK RECORD

ASSET SALE MANDATES

500 MILLIONS EUROS

Total value of asset sales managed by the Nhood Capital Markets team in 2023 and 2024.

REFINANCING

600 MILLIONS EUROS

Total amount of refinancing secured by the Nhood Capital Markets team in 2023 and 2024, obtaining favourable conditions for our clients.

M&A

Nhood Capital Markets advised Ceetrus in structuring the financial and legal aspects of acquiring a 40% stake in the **French real estate division of Maisons de Famille**, a European leader in senior living and care, through an investment of 60 million euros. The team will support Maisons de Famille in implementing its real estate strategy in France.

REFERENCES: PORTFOLIOS & COMPLEX PROJECTS



FRANCE | 2023
**CAN PORTOFOLIO
VILLEBON ET PAU**

Type Mall
Surface area 46.800 m²
Seller Ceetrus
Buyer Réaumur & GK Invest



FRANCE | 2023
**PORTOFOLIO 3 ASSETS
CASTRES, LOUVROIL, SAINT QUENTIN**

Type Retail Park
Surface area 23.500 m²
Seller Ceetrus
Buyer Confidential



FRANCE | 2024
**PORTOFOLIO 15 ASSETS
ALINÉA**

Type Retail Park
Surface area N/A
Seller Ceetrus



FRANCE | 2024
**PORTOFOLIO 10 ASSETS
PIMKIE**

Type Street-level, retail shop
Surface area N/A
Seller Ceetrus

ICONIC PROJECTS ACROSS EUROPE

RECENT SUCCESS STORIES IN REAL ESTATE TRANSACTIONS AND FINANCING:



M&A MANDATO – MAISONS DE FAMILLE

The Capital Markets team advised Ceetrus on acquiring a 40% stake in the real estate division of Maisons de Famille for a total of **60 million euros**.

REFINANCING – EUROPEAN PROJECTS

In 2023 and 2024, the team secured refinancings totalling **600 million euros**, achieving favourable terms for clients.

ASSET SALE MANAGEMENT

Nhood led the sale of multiple retail assets in 2023 and 2024 for a total of **500 million euros**.



FRANCE PROMENADE DE FLANDRES

Sale of a 50% stake in a retail park for **80 million euros**.



PORTUGAL ALEGRO MONTIJO

Sale of the Alegro Montijo shopping centre to Lighthouse for **180 million euros**.

READY TO MAXIMIZE THE VALUE OF YOUR ASSETS?



Contact our team for strategic and personalised support.



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